



## LONDON METAL EXCHANGE

Educational Seminar in Cape Town, South Africa

### **“Introduction to the London Metal Exchange & Metal Price Risk Management through the LME”**

Tuesday 15<sup>th</sup> November 2016

9 am – 5pm

Cape Town



STEENBERG

Steenberg Hotel, Steenberg Road, Tokai, 7945, Cape Town

Price movements on the London Metal Exchange play an important role in all metal associated companies around the world, only the ones who understand how the London Metal Exchange operates, can react in time, to protect or benefit from various market movements.

In our one-day LME Educational Seminar **“Introduction to the London Metal Exchange & Metal Price Risk Management through the LME”**, we would like to explain and discuss the following main topics in detail, to enable yourself to participate from the possibilities provided by the London Metal Exchange, in context with Metal Price Risk Management.

- **Function, organization and services of the London Metal Exchange**
- **Key aspects of the LME such as pricing, delivery and hedging**
- **Possibilities and examples to interact and protect yourself, on basis of the latest market situations**
- **Live connection (via phone) to a “LME Copper Ring Session” (5 min)**
- **An analysis of various metal prices, from a dedicated LME participant**
- **Latest news about the future of the London Metal Exchange**
- **A sum up on the complex of problems according “warehouse queues in global aluminum stocks”**
- **The issue of high premiums in the market**
- **Global commodity trends outlook over the next five years**

More than nine hundred metal traders, metal recyclers and employees of metal and steel companies from Europe, Russia and Africa have already participated to this LME seminar and have gained a better understanding of the London Metal Exchange. We would be pleased to welcome you to our next event.

Testimonials:

**“This course gave me a full picture of all aspects concerning the London Metal Exchange and how metal and steel prices are being traded.”**

Detlev Cohrs, Member of the board of the German Steel- and Scrap Recycling Association

**“This educational seminar has really helped our company to avoid losses in our physical business through the LME”**

Nayan Apte, Metal Trader at Cronimet Holding GmbH

## SEMINAR PROGRAMM

### Tuesday 15<sup>th</sup> November 2016

#### 9:00 am – 10:30 am

- History of the London Metal Exchange
- The three key functions of the LME: pricing, hedging and delivery
- Trading at the LME: ring trading, telephone trading and electronic trading
- Structure of LME prices: cash prices, forward prices, contango, backwardation and carries
- Delivery at the LME: LME warehouses, warrants and brands
- Metal Premiums: causes of high aluminium premiums
- Delivery queues in LME warehouses: causes and possible solutions



#### 10:30 am – 10:45 am

- Coffee Break

#### 10:45 am – 12:30 am

- LME contract specifications: non-ferrous metals, steel and minor metals
- Organization of the LME: the board, committees and LME members
- Clearing at the LME (clearing house, initial Margin and variation)
- Price developments at the LME
- How to recognize market movements and estimate price risks
- Movie "London Metal Exchange - Forward Thinking"



#### 12:30 am – 1:55 pm

- Lunch

#### 1:55 pm – 3:15 pm

- Live connection (via phone) to a "LME Copper Ring Session" (5 min)
- Reasons of price volatility on the metal and steel markets
- Definition of hedging as a price risk management tool
- Criteria's at setting up a hedging strategy
- How to place a hedge to protect your physical business



#### 3:15 pm – 3:30 pm

- Coffee break

#### 3:30 pm – 5:30 pm

- Hedging strategies on the LME using the various examples of the African commodity market.
- Advantages and disadvantages of hedging as a price risk tool.
- Questions and answers
- Global commodity Trends Outlook over the next five years (by guest speaker Dr Anwah Nagia)



#### 18:00 pm – 8:00 pm

- Wine tasting and snacks at Steenberg's Bistro 1682



## GENERAL INFORMATION:



### LONDON METAL EXCHANGE

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**“Introduction to the London Metal Exchange  
& Metal Price Risk Management through the LME”**

**Mr Patrick Heisch (speaker)**  
patrick.heisch@metal-quote.com



Metalquote Information  
Services GmbH  
Director



**Dr Anwah Nagia (guest speaker)**  
anwah@arrowafricatrading.com



**Arrow Africa Trading (Pty) Ltd.**  
Executive Chairman



**Element Investment Managers**  
Executive Chairman

**Tuesday, 15<sup>th</sup> November 2015**

Start: 9:00 am

End: 8:00 pm



**Steenberg Hotel**

Steenberg Road, Tokai, 7945 Cape Town,  
South Africa

Tel.: +27 8219 713 2222

info@steenberghotel.com

www.steenbergfarm.com

Terms & Conditions:

- Seminar fee ZAR 5.500 per participant
- Course materials and catering will be provided
- For every additional participant to this seminar of the same company, we will give a 15% discount on the seminar fee
- All fees must be paid prior the event, after receipt of the invoice
- The course will be delivered in English and the dress code is smart casual.

For more Information, please contact:

Metalquote Information  
Services GmbH  
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## REGISTRATION FORM



Educational Seminar in Cape Town, South Africa

### “Introduction to the London Metal Exchange & Metal Price Risk Management through the LME”

Tuesday 15<sup>th</sup> November 2016  
Cape Town



Steenberg Hotel, Steenberg Road, Tokai, 7945, Cape Town

- Yes, I / We will attend the LME Educational Seminar on the 15<sup>th</sup> November 2016 at Steenberg Hotel in Cape Town, and herewith accept the below terms & conditions.

PARTICIPANT 1 :

PARTICIPANT 2 (15% Discount) :

Name : \_\_\_\_\_

Name : \_\_\_\_\_

Email : \_\_\_\_\_

Email : \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ Telefax \_\_\_\_\_

Signature: \_\_\_\_\_

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